# **Key Information Document**

#### **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

Pro	duct	5

Product name	Stapled Securities in Mapletree Europe Income Trust (the " <b>Fund</b> ") through	Legal name of PRIIP	Mapletree Real Estate Advisors Pte. Ltd.
	beneficiary interests in MERIT DSE Trust	manufacturer	Website:
Product identifiers	Not Applicable.		https://www.mapletree.com.sg/Our-
			Business/Capital-Management-and-
Date of production	4 March 2021		Investment/Private-Real-Estate-
			Funds.aspx
			Call +65 6377 6111 for more information.
Vou	are about to purchase a product that is not		

You are about to purchase a product that is not simple and may be difficult to understand.

# 1. What is this product?

## Type

This product is an investment in stapled securities denominated in Euro ("**EUR**") in the Fund (the "**Stapled Securities**"). Your investment in the Stapled Securities will be through the MERIT DSE Trust, a feeder fund, and the Stapled Securities will be held by Mapletree Trustee Pte. Ltd. as trustee of MERIT DSE Trust (the "**Trustee**"), on trust on your behalf.

The Fund is a stapled group comprising Mapletree Windsor Trust and Mapletree Matterhorn Trust, each of which is an unregistered business trust constituted in Singapore. The Fund is governed by Singapore law. A unit of the Stapled Securities represents one unit in Mapletree Windsor Trust and one unit in Mapletree Matterhorn Trust. The PRIIP manufacturer is Mapletree Real Estate Advisors Pte. Ltd., the manager of the Fund (the "**Manager**"). The subscription price of the product is EUR507 per unit of the Stapled Securities. The Fund aims to raise EUR0.5 billion in committed capital from investors. Refer to the Private Placement Memorandum (see Section 7 "Other relevant information" section) for more information.

# **Objectives**

The investment objective and strategy of the Fund is to generate stable and recurring income to deliver an attractive total return by investing in a diversified portfolio of income-producing real estate assets in Europe that are used primarily for office and office-related purposes. The Fund is invested in a fully seeded portfolio of seven office and office-related properties with an aggregate assessed valuation of EUR1.2 billion and an aggregate net lettable area of 270,219 square metres (the "**Properties**"). The Fund will be actively managed by the Manager, which is a wholly-owned subsidiary of Mapletree Investments Pte Ltd (the sponsor of the Fund) (the "**Sponsor**").

The return on the product is directly linked to the return for the Fund. Depending on the performance of the Fund, the return on the product may comprise distributions and the return of invested capital upon redemption of the product. Where the Fund is able to do so, the Fund shall endeavour to make semi-annual distributions to investors from any amounts determined by the Manager to be profits available for distribution from the net property income received from the Properties, net of applicable taxes, liabilities and certain expenses.

#### Term of the product

The initial term of the Fund will be 5 years from the closing date which shall be no later than 31 March 2021 (this is the recommended holding period of the product and the strategy of the Fund is based on an investor holding the product for this period). The maturity of the Fund is subject to two additional extensions of one year each starting from the end of fifth year under certain conditions. In certain circumstances, e.g. in the event that any law shall be passed which renders the Fund illegal, the Manager may take all necessary actions to procure the liquidation of the Fund and the termination of the product.

#### **Intended retail investor**

This product is intended only for retail investors:

- who are sophisticated and familiar with the risks of investing in the real estate sector;
- are willing to assume the potential loss of their invested capital and understand and wish to undertake for a five year term the benefits and risks of investment in the product (subject to possible extension); and
- who fall within a specified group of present and past (up to 12 months from date of cessation) directors and senior management employees of the Sponsor's group of companies who have been invited to participate in the Fund through the MERIT DSE Trust.

Lower Risk



The risk indicator assumes you keep the product for 5 years. Even if possible, you may not be able to cash in early. You may have to pay significant costs to cash in early.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 6 out of 7, which is the second-highest risk class.

This rates the potential losses from future performance at a high level, and poor market conditions, amongst other factors, are very likely to impact the capacity of the Fund to pay you.

Higher Risk

# Be aware of currency risk. You will receive payments in a different currency, so the final return you will get depend on the exchange rate between the two currencies. This risk is not considered in the indicator shown above.

Refer also to the risks highlighted in Section VIII ("Certain Investment Considerations and Risk Factors") of the Private Placement Memorandum. We have not factored any of these risks in the indicator shown above.

This product does not include any protection from future market performance so you could lose some or all of your investment.

If the Fund is not able to pay you what is owed, you could lose your entire investment.

**Performance scenarios** 

Investment: EUR 10,0 Scenarios	00	1 year	3 years	5 years (Recommended holding period)
Unfavorable scenario	What you might get back after costs	EUR10,320	EUR13,228	EUR14,493
	Average return each year	3.21%	9.77%	7.70%
Moderate scenario	What you might get back after costs	EUR10,960	EUR13,845	EUR15,181
	Average return each year	9.63%	11.46%	8.71%
Favorable scenario	What you might get back after costs	EUR12,561	EUR15,658	EUR17,099
	Average return each year	25.69%	16.12%	11.32%

This table shows the money you could get back over the next 5 years, under different scenarios, assuming that you invest EUR 10,000.

The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the investment/product. This product cannot be easily cashed in. This means it is difficult to estimate how much you would get back if you cash in before 5 years. You will either be unable to cash in early or you will have to pay high costs or make a large loss if you do so. The figures shown include all the costs of the product itself but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

# 3. What happens if the Fund is unable to pay out?

You may face a financial loss equal to all of your invested capital if the Fund is unable to pay out or obligors of its underlying investments default or do not perform. You will not be able to make a claim under any investor compensation or guarantee scheme in such event.

# 4. What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs of the product.

The amounts shown here are the cumulative costs of the product itself for three different holding periods. They include potential early exit penalties. The figures assume you invest EUR 10,000. The figures are estimates and may change in the future.

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

## **Costs over time**

Investment: EUR 10,000			
Scenarios	If you cash in after 1 year	If you cash in after 3 years	If you cash in at the end of the recommended holding period
Total costs	EUR 1,263	EUR 2,403	EUR 3,137
Impact on return (RIY) per year	14.1%	7.9%	6.0%

**Composition of costs** 

The table below shows:

- the impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period; and
- the meaning of the different cost categories.

The table shows the impact on return per year			
One-off costs Entry costs		1.3%	The impact of the costs already included in the price.
	Exit costs	0.3%	The impact of the costs of exiting your investment when it matures.
Ongoing costs Portfolio transaction costs		nil	The impact of the costs of us buying and selling underlying investments for the product.
	Other ongoing costs	3.9%	The impact of the costs that we take each year for managing your investments and the costs presented in Section II. These include management fee, financing costs and other costs for managing your investment, as set out in the Private Placement Memorandum.
Incidental costs	Performance fees	0.5%	The impact of the performance fee. We take these from your investment if the product outperforms its benchmark based on the Performance Fee schedule set out in the Private Placement Memorandum.
	Carried interests	nil	The impact of carried interests.

# 5. How long should I hold it and can I take my money out early?

# **Recommended holding period: 5 years**

The product aims to provide you with the return that is described under Section 1 "What is this product?" above. This only applies if the product is held for the length of the initial term of 5 years (subject to possible extensions).

You may not sell, transfer, or otherwise deal with any rights or interests in the product (comprising your interest in the MERIT DSE Trust) except in accordance with the terms and conditions of the deed of declaration of trust constituting MERIT DSE Trust (the "**Trust Deed**"). The Trustee has the sole discretion to approve, with or without conditions, a transfer of your interest in the product in circumstances not specified in the Trust Deed. All transfers of your interest in the product may only be made to other beneficiaries of MERIT DSE Trust and/or the Sponsor and its subsidiaries. Therefore, your interest in the product is highly illiquid. You may not be able to cash in early or you may have to pay significant costs to cash in early, the amount of which may be higher the earlier you request this. See Section 4 "What are the costs – Costs over time" above.

## 6. How can I complain?

Any complaint regarding the conduct of the person advising on, or selling, the product can be submitted directly to that person.

Any such complaint, and in addition any complaint regarding the product or the conduct of the PRIIP manufacturer can be submitted in writing at the following address: 10 Pasir Panjang Road #13-01, Mapletree Business City, Singapore 117438, by email to: <u>pcm@mapletree.com.sg</u> or at the following website: <u>https://www.mapletree.com.sg/Contact-Us/General-Enquiry.aspx</u>

# 7. Other relevant information

If you require any additional documentation in relation to the product, in particular, the Trust Deed, the private placement memorandum dated 3 February 2021 (the "**Private Placement Memorandum**") and certain other documentation referred to in the Private Placement Memorandum, please request these by contacting the Manager by email at <u>pcm@mapletree.com.sg</u>, attention to Private Capital Management.